

# Timber!

**Tolleson** Lumbermen Since 1919  
LUMBER COMPANY • INC

Timber! IS THE OFFICIAL NEWSLETTER OF TOLLESON LUMBER COMPANY

## PRODUCTION CUTS AT BOTH TOLLESON SAWMILLS

On 9/25/06 we announced to Random Lengths a reduction in lumber production. In early August normal production was reduced by 10% in Perry and Preston. Effective immediately we have reduced Preston's production by 20% of normal output. The Perry Sawmill will continue it's 10% reduction. These curtailments will be evaluated on an ongoing basis.

## THE SHOW CIRCUIT CONTINUES

Thanks to everyone who stopped by the Tolleson booth at the Florida Building Material Association show in Orlando. Larry and Kim had a great time and reported that it was another successful show for Tolleson and the FBMA. We hope to see all of you there again next year.

Be on the lookout for the Tolleson booth at the BCMC show in Houston, Texas. The BCMC is being held October 4<sup>th</sup> thru the 6<sup>th</sup>. Kim Runge, Kari Ann Stubbs and Joe Kusar will be representing Tolleson at the show. Stop by booth 753 and say hello. We look forward to seeing everyone in Houston.

## BOARDS, BOARDS, BOARDS...

Once again we are finishing boards at our Perry, GA sawmill. We now offer 1x4 and 1x6 boards in 8' to 16' lengths. We are producing #2, #3, and D & Btr grades. Call any salesperson for your board needs!

## LOADING HOURS

### PRESTON SAWMILL:

MON-THURS 7 AM-7:30 PM

FRIDAY 7 AM-4:00 PM

**SATURDAY – BY APPOINTMENT ONLY**, no trucks will be loaded without appointments. All appointments must be made before 3pm on Friday.

### PERRY SAWMILL:

MON-THURS 7 AM-5:30 PM

FRIDAY 7 AM-4:00 PM

**SATURDAY – BY APPOINTMENT ONLY**, no trucks will be loaded without appointments. All appointments must be made before 3pm on Friday.

Note: If you send a truck in on Saturday without an appointment it will not get loaded as there will be no shipping staff available.

## ONLY A COUPLE OF WEEKS UNTIL NS RATE INCREASES

Effective October 15<sup>th</sup> 2006: The Norfolk Southern (NS) will implement a new fuel surcharge schedule for all of our NS published private price documents. Freight rates published in these documents will generally be increased by 16.4% on that date and become subject to the new Fuel Surcharge Schedule. The new Fuel Surcharge Schedule is based on the monthly average price of West Texas Intermediate Crude Oil (WTI) and will apply for WTI prices above \$64.00 per barrel. The fuel surcharge percentage will be 0.3% for each dollar or portion thereof that the monthly average WTI exceeds \$64.00. (Using this new schedule, rates will be subject to a 3% fuel surcharge for October, 2006).

**Effective October 15<sup>th</sup> 2006**, the rates in these publications are going up approximately 26.4%. 16.4% of this increase is offset by the roll in of the fuel surcharge program. **The overall market increase over today's rate levels could be in the 10-11% range** for the NS portion of any move that you currently have.

Summary: This change could impact all of our NS shipments by up to a 10-11% increase on the NS portion of any move.

This increase follows suit to what the NS did earlier this year to their public rates.

\*\*\*This information from Raven Logistics who handles all of Tolleson's rail freight

## OUR SALES TEAM:

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